

No matter what your degree or area of interest, you'll find more ways to use it and pursue it at Dow Corning.

Technical Sales

Technical sales professionals are literally the “voice of the customer” at Dow Corning. They ...

- Lead and manage the customer interface.
- Network across all functions of the customer's company, working to build trust and loyalty.
- Consult with customers to identify unmet needs, assess their value and propose innovative solutions for mutually beneficial business growth.
- Provide technical advice related to the selection and use of Dow Corning products and services.
- Help differentiate Dow Corning and the customer in the marketplace by orchestrating our global network of resources and capabilities to help the customer solve a wide range of business, development and manufacturing problems.

Technical sales professionals who are new to the company begin their careers with Dow Corning in an intensive training and mentoring program.

Educational requirements: B.S. or M.S. degree in chemical, mechanical, electrical or civil engineering, chemistry or material science; B.A. or M.B.A. degree (with a technical undergraduate degree preferred)

Finance and Control

Working as a global team, Dow Corning accountants and analysts monitor and nurture the corporation's financial health. They serve in a variety of financial roles, including Corporate Accounting, Tax, Treasury and Plant Accounting. Responsibilities include:

- Tax accounting.
- Cash management.
- Cost accounting.
- Business performance analysis.

Most entry-level positions are filled by “graduates” of our summer finance internship program.

Educational requirements: B.S., B.A. or M.B.A. in accounting, finance or economics

Marketing

Dow Corning marketers navigate the strategies that contribute to our sustainable competitive advantages and business results. Working with multi-functional industry teams, they acquire and apply the skills needed to ...

- Create perceptive and innovative marketing tactics.
- Develop strategies that reflect the needs of our business partners across the entire value chain, create and capture value in the marketplace, and enable us to meet the needs of our customers ... exactly.

Educational requirements: M.B.A. (with a technical undergraduate degree preferred)

Business Processes and Information Technology

Variety is the spice of life for Business Process and Information Technology analysts at Dow Corning. They have many different areas of responsibility, including ...

- Application development and maintenance.
- Database and security administration.
- Business process operations.
- Information technology infrastructure and operations.

Working within our established operating procedures and in close cooperation with other internal and external personnel, they ...

- Provide technical support to end-users.
- Troubleshoot software and hardware problems.
- Provide basic training on business processes and software use.
- Participate in project teams that develop and deliver highly valued business solutions.

Educational requirements: B.S., M.S. or M.B.A. degree in management information systems or computer science

For More Information

Contact your college placement office. See us on campus (your placement office can provide you with a list of dates when we'll be visiting and conducting on-campus interviews). Go to www.dowcorning.com/careers. Or contact Dow Corning directly.

Dow Corning Human Resources Service Center

Attention: College Recruiting

Mail #HRSC

Midland, MI 48686-0994

Email: recruit@dowcorning.com

DOW CORNING

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invent the future.™*

www.dowcorning.com

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