

Which
production consultants
Dow Corning
packaging experts
do you
profitability maximizers
need today?
contract manufacturers

inventory managers

technical advisors

cost reducers

commercialization specialists

logistics experts

potential realizers

imagination stimulators

custom formulators

dream realizers

equipment suppliers

silicone suppliers

need fulfillers

technology innovators

efficiency experts

possibility expanders

product developers

capacity expanders

analytical testers

global expanders

future inventors

Electronics
Solutions

DOW CORNING

PLANNING, SOURCING, MANUFACTURING, DELIVERY, EXPANSION

Total Supply Chain Management Capabilities

Beyond Materials

When you think of Dow Corning, you probably think of silicon-based technology for the manufacture and assembly of electronic components and devices. Think again. Think beyond.

Dow Corning can assist you in ways that are totally unrelated to silicone. As a global manufacturer and marketer of materials for your industry, we possess extensive expertise in supply chain management ... expertise that can give any size electronics manufacturer "big-company" capabilities.

With total supply chain management solutions from Dow Corning, you can optimize the quality and flow of goods and information across your entire value chain – from your supplier's supplier to your customer's customer – and achieve world class delivery and customer satisfaction.

Critical Capabilities ... Global Resources

Dow Corning Electronics can supply you with the full range of capabilities and resources required to plan and develop an efficient supply chain as well as to source, make and deliver top-quality products to markets worldwide. Our areas of expertise include:

- Supply chain mapping and cost analysis
- Global product registration
- Supplier qualification
- Procurement
- Lab production and scale-up
- Custom process development
- Contract manufacturing
- Root-cause analysis and improvement
- Global logistics, warehousing and distribution
- Import, customs and brokerage management
- Packaging engineering and selection
- Container recycling



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creating value for our customers

To create the ideal solution for your business situation, we draw upon not only the extensive capabilities and resources of our business group, but also the capabilities of Dow Corning's entire global organization. You also benefit from the collaborative relationships we have developed among suppliers, equipment manufacturers, distributors, contract applicators and specialty repackagers, worldwide.

Measurable Results

With supply chain management solutions from Dow Corning Electronics, you can:

- Overcome resource and expertise limitations
- Optimize your cash flow and make better use of your working capital
- Control costs and increase profitability
- Support innovation and productivity
- Keep pace with demand
- Achieve world class delivery
- Expand into new markets and applications; generate new revenue
- Enhance customer satisfaction

Beyond Services

Dow Corning solutions are not simply assemblies of off-the-shelf, pre-packaged services. They are integrated, customized responses to your unique business requirements. We do not develop them *for* you. We develop them in partnership *with* you.

Business Success

Whether you are a corporate decision-maker, global marketer, development or manufacturing engineer, or purchasing agent, we can provide expertise and support that will help you overcome supply and logistic roadblocks to innovation, productivity, market expansion and customer satisfaction.

Dow Corning can offer you as much or as little assistance as you require. Not only can we help you solve problems related to your day-to-day operation; we can also help your company meet key and long-term business objectives.

Beyond Supply Chain Management

The need to optimize the quality and flow of goods and information is only one of many business needs Dow Corning Electronics Solutions can help you address. We can also supply:

- **Product and Application Development Capabilities** to help you quickly take new ideas from concept to commercialization, allowing you to expand into new markets and generate additional revenue.
- **Material, Process and Equipment Integration Capabilities** to help you address manufacturing challenges, increase your productivity, reduce your costs and operate more profitably.
- **Facilities Design and Engineering Capabilities** to help you meet the technical and financial challenges associated with increasing your manufacturing and R&D capacity, thereby reducing the time, cost and risk involved in expanding into new markets.

For more information, visit the Dow Corning Electronics Solutions website at www.dowcorning.com/electronics.

Tell Us What You Need

Tell us about your objectives for improvement and change, your issues and concerns, the opportunities you want to pursue and the roadblocks that are standing in your way. We will listen, understand and work as a member of your team to create a solution that is exactly right for you.

Contact your Dow Corning representative. Talk to one of our Customer Service Specialists at +1 989 496 6000. Or e-mail us at electronics@dowcorning.com.

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