



Silicones & Dow Corning India



Dow Corning is recognized as one of the top 25 companies to work for in India by the Great Place to Work® Institute

Jan 2011

DOW CORNING

We help you invent the future.™



A leader in silicones in India

- Dow Corning has been serving the Indian region for nearly thirty years with innovative and proven silicone-based solutions.
 - Our online **XIAMETER®** brand offers our customers standard silicone products at market-driven prices.
 - The **Dow Corning®** brand offers specialty silicon-based materials and technologies
- We are committed to partnering in India's vision of economic and infrastructure growth.
- We are one of the fastest-growing specialty chemical companies in India.
- Our customer focus and commitment to safety and the environment enabled us to win the Frost & Sullivan Indian Manufacturing Excellence Award in 2007



DOW CORNING

We help you invent the future.™

One company, two brands



DOW CORNING

*We help you
invent the future.™*

dowcorning.com

- Standard silicone products & web-enabled services
- Self-service order entry on xiameter.com
- Minimum, multiple & maximum order quantities
- Product & application information available through website
- Standard technical support via phone & email
- Market-driven prices
- Products available via authorized distributors
- 2,100 products

- Specialty, silicon-based materials and technologies
- Collaborative solutions to solve complex challenges
- Specialized silicone and silicon products
- Customized service and technical support trial & testing,
- Strong focus on innovation
- Order entry by phone, fax, email, website (dowcorning.com)
- Products available via authorized distributors
- 7,000 specialty products and services

DOW CORNING

We help you invent the future.™

Serving customers' diverse needs...



Appliance



Assembly & Maintenance



Automotive



Beauty & Personal Care



Chemical Manufacturing



Construction



Electronics



Food & Beverage



Healthcare



Household & Cleaning



Imaging



Oil & Gas



Paints & Inks



Plastics



Power & Utility



Pressure Sensitive



Pulp & Paper



Rubber Fabrication



Solar



Textiles, Leather & Nonwovens

DOW CORNING

We help you invent the future.™





Serving our customers

DOW CORNING

We help you invent the future.™



- Dow Corning set up its Indian operations in 2000, to better respond to the needs of our India customers.
- Our corporate office in Mumbai houses our sales and marketing teams, as well as customer service, finance and other functions.



DOW CORNING

We help you invent the future.™



- Dow Corning's manufacturing facility near Pune enables us to offer significantly expanded manufacturing capabilities.
- The site manufactures silicone-based materials such as emulsions, polymers, polymers, sealants, fluids and emulsions.
- Our products serve a wide range of industries in India, including construction, automotive, textiles, beauty & personal care, electronics and many others.

- Dow Corning's Application Engineering & Technical Services laboratory enables us to partner with our customers, and develop products to meet their exact needs.
- We listen, understand and work to fulfill our customers' exact needs – by creating products specifically for India, or by customizing existing products.





Improving industry, improving life

DOW CORNING

We help you invent the future.™



Eco textiles

- To make jeans soft and wearable, garment manufacturers put their denim through a rigorous finishing process that requires time, energy and a lot of water.
- Dow Corning partnered with a local textiles finishing solutions provider in India, to develop a new granulated silicone delivery technology that re-invented the denim finishing process.



- This new technology reduces the amount of water needed for the finishing process by as much as 30 to 50 percent, while also enabling reduction in energy usage.

Automotive

- Dow Corning's innovative two-part silicone sealant is used in headlight and taillight assembly in two-wheelers – this sealant offers high durability and heat resistance.
- This sealant allows manufacturers to use brighter, longer-lasting and higher-density bulbs in headlight and taillight assembly, thus providing efficiency as well as economic benefit to the end-customer.



- Automotive designers and engineers in India and around the world rely on Dow Corning for innovative and proven products and solutions

Construction



- Mumbai is the financial and business capital of India. When urban planners envisioned a second business district as a way of decongesting the existing one, Dow Corning products and expertise helped bring that vision to life.
- Dow Corning's structural glazing and weather-sealing materials were used in the construction of the gleaming glass and steel facades of the Bandra-Kurla Complex, giving the new business district a truly international look.



Transforming our communities

DOW CORNING

We help you invent the future.™



Providing low-cost housing

- Dow Corning partnered with Habitat for Humanity to provide low-cost housing for displaced families in Maharashtra.
- Dow Corning employees assisted in building houses for the needy as part of Habitat's volunteer build program.



- We support the principle of sustainability by focusing on its three main pillars: economic prosperity, environmental quality and social equity.

DOW CORNING

We help you invent the future.™

Creating learning opportunities

- Dow Corning partnered with the Abbasaheb Pachange School near Pune to provide the children with a science laboratory.
- About 100 students of the secondary school can now study the practical aspects of physics, chemistry and biology.



Opening a window into our world

- Around 35 10th grade children of the Abbasaheb Pachange school near Pune were invited to the Dow Corning plant and the laboratories, as part of an “Open Day”.
- They observed and conducted basic science experiments. They were taught how to use lab coats, safety glasses and gloves to protect themselves while conducting experiments.



- They were given the safety glasses and lab coats to take back and use at their school laboratory

Lighting up lives

- Dow Corning worked with the people of Karde village near the plant to build an anganwadi for them.
- This anganwadi caters to more than 40 children who would otherwise not have had a chance to get a basic education and healthcare.
- In addition, we also funded a solar PV system that supports the anganwadi, an adjoining village school, and a community ground.



Helping the cause of education

- Dow Corning employees participated in the Mumbai Marathon Dream Run 2010.
- We raised money to fund Atma, an NGO that works in the field of education for the underprivileged.



Fostering tomorrow's generation

- Dow Corning worked with the Akanksha Foundation (a non-profit organization that works to educate underprivileged children) to sponsor two years of post-high school education for three deserving children.
- This scholarship enabled them to continue their studies in college.



- In addition, Dow Corning sponsored a teacher to coach children from grades 8 to 10, in math and science.



Welcome to our world!

For more information, visit:

www.dowcorning.com

www.xiameter.com

www.fascinating silicone.com

Phone: +91 22 6694 6868

Fax: +91 22 6694 6848

DOW CORNING

We help you invent the future.™

