

## Executive Biography

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Regional President, Latin America  
Commercial Director, Life Sciences

#### Primary Responsibilities

- Oversee Dow Corning's business in Latin America, and lead geographic and employee leadership development activities in this region.
- Ensure legal entity compliance and adherence to the Code of Business Conduct.
- Define and implement strategy for the life sciences industry, and deliver unique value propositions for customers via Dow Corning's innovative specialty products and solutions.

#### Experience and Expertise

Jean Francois Bailly joined Dow Corning in 1984, and held various positions in financial control and economic evaluation for health care and advanced materials. In 1995, he relocated to Wiesbaden to take on the leadership of the specialty lubricants commercial unit for the European region.

In 1997, Jean Francois was named country manager for Spain and Portugal. In 2000, he was named global industry director for Dow Corning's paper industry.

Jean Francois was appointed region president for the Latin American region in 2009. In addition, he also serves as the Life Sciences commercial director for Latin America, North America and Europe.

#### Education

- Bachelor's degree in commercial engineering: University of Louvain in Belgium.
- Master of Business and Administration: Cornell University, New York.

#### Guiding Principle

Build on Dow Corning's people diversity to create a unique combination of skills and capabilities that will benefit our customers and meet the environmental and societal needs of tomorrow.



#### About Dow Corning

Dow Corning (dowcorning.com) provides performance-enhancing solutions to serve the diverse needs of more than 25,000 customers worldwide. A global leader in silicones, silicon-based technology and innovation, Dow Corning offers more than 7,000 products and services via the company's *Dow Corning®* and XIAMETER® brands. Dow Corning is equally owned by The Dow Chemical Company and Corning, Incorporated. More than half of Dow Corning's annual sales are outside the United States. Dow Corning's global operations adhere to the American Chemistry Council's Responsible Care® initiative, a stringent set of standards designed to advance the safe and secure management of chemical products and processes.