

Executive Biography

Tom Cook

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Vice President
General Manager, China
Regional President, Northeast Asia

Primary Responsibilities

- Leads the Greater China Council which is responsible for developing and executing Dow Corning's business strategies in China.
- Lead executive in China for government, employee and customer relations.
- Responsible for Dow Corning's corporate governance, compliance and leadership development in Asia.

Experience and Expertise

Tom Cook joined Dow Corning in 1985 as a member of the Information Technology group. He served in various positions throughout the department before accepting a sales position in the Automotive & Electronics Industries in 1991. Tom has also served as global distribution manager, director of customer services, and global industry executive director of the Electronics Industry as well as General Manager of Service Enterprise Unit.

He assumed his current Asia Area Vice President responsibility in 2006 and his Greater China President role in 2007. In May 2008, Tom was elected a Dow Corning Corporate Vice President.

Tom played a major role in strategy development for the innovative and highly successful XIAMETER® brand offering – a web-based business model designed for customers who want efficiency in purchasing high quality products at market-driven prices. He was also instrumental in the transformation of Dow Corning from a product-focused supplier to a solution provider.

Education

- Bachelor of Science, Computer Science: Bowling Green State University.
- Master of Business Administration: Central Michigan University (CMU).
- Advanced Marketing Courses: Eastern Michigan University, Ohio State University.

External Representation

Tom is a board member of Hemlock Semiconductor Corporation (HSC), a joint venture between Dow Corning, Shin-Etsu Handotai Co., Ltd. and Mitsubishi Materials Corporation.

Guiding Principle

Develop your personal capabilities to expand your circle of influence. Use that influence to draw people together to work as a team toward the greater good.



About Dow Corning

Dow Corning (dowcorning.com) provides performance-enhancing solutions to serve the diverse needs of more than 25,000 customers worldwide. A global leader in silicones, silicon-based technology and innovation, Dow Corning offers more than 7,000 products and services via the company's *Dow Corning*® and XIAMETER® brands. Dow Corning is a joint venture equally owned by The Dow Chemical Company and Corning, Incorporated. More than half of Dow Corning's annual sales are outside the United States.