

**Tom Cook**

Senior Vice President  
General Manager, Specialty Chemicals Business

**Primary Responsibilities**

- Advance and sustain Dow Corning's growth in the specialty chemicals marketplace.
- Create and deliver unique value propositions for customers, distributors and formulators using Dow Corning's innovative specialty products and solutions.
- Provide executive oversight for Dow Corning's geographic development effort.

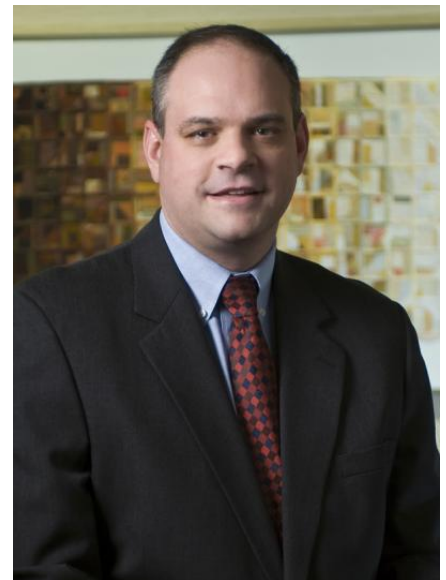
**Experience and Expertise**

Tom Cook joined Dow Corning in 1985 as a member of the Information Technology group. He served in various positions throughout the department before accepting a sales position in the Automotive & Electronics Industries in 1991. Tom has also served as global distribution manager, director of customer services, and global industry executive director of the Electronics Industry as well as General Manager of Service Enterprise Unit.

He assumed Asia Area Vice President responsibility in 2006 and became Greater China President in 2007. In 2008, Tom was elected a Dow Corning Corporate Vice President and was named Northeast Asia President in 2009.

Tom assumed his current role in 2011.

Tom played a major role in strategy development for the innovative and highly successful XIAMETER® brand offering – a web-based business model designed for customers who want efficiency in purchasing high quality products at market-driven prices. He was also instrumental in the transformation of Dow Corning from a product-focused supplier to a solution provider.



## Education

- Bachelor of Science, Computer Science: Bowling Green State University.
- Master of Business Administration: Central Michigan University External Representation.
- Board Member, Hemlock Semiconductor Corporation.
- Board Member, Dow Corning Toray Co., Ltd.

## Guiding Principle

Develop your personal capabilities to expand your circle of influence. Use that influence to draw people together to work as a team toward the greater good.

## About Dow Corning

Dow Corning ([dowcorning.com](http://dowcorning.com)) provides performance-enhancing solutions to serve the diverse needs of more than 25,000 customers worldwide. A global leader in silicones, silicon-based technology and innovation, Dow Corning offers more than 7,000 products and services via the company's *Dow Corning*® and XIAMETER® brands. Dow Corning is equally owned by The Dow Chemical Company and Corning, Incorporated. More than half of Dow Corning's annual sales are outside the United States. Dow Corning's global operations adhere to the American Chemistry Council's Responsible Care® initiative, a stringent set of standards designed to advance the safe and secure management of chemical products and processes.