

Executive Biography*Klaus Hoffmann***Klaus Hoffmann**

Regional President – Europe, Middle East and Africa (EMEA)

Primary Responsibilities

- Ensure adherence to the Code of Business Conduct and good governance, compliance and risk management practices across the region incl legal entity compliance.
- Guide the medium to long term infrastructure development and opportunity portfolio management across the region.
- Oversee Dow Corning's business in Europe, CIS, Middle East and Africa, and lead geographic and leadership development activities in this region.

Experience and Expertise

Klaus Hoffmann joined Dow Corning in 1985. Over the next 10 years, he held various positions in materials management, logistics and production management at the company's manufacturing site in Wiesbaden, Germany. From 1989 to 1990 he relocated to Belgium and worked as trainer for supply chain and logistics.

From 1995-2005, Klaus expanded his expertise, working in Marketing, Sales and Industry Management for the European Area. He served as Wiesbaden site manager from 2000 to the end of 2005, and was also named managing director of Dow Corning GmbH in 2002. In 2006, Klaus became the Global Supply Chain director for silicone rubber. He was named European area president in 2007.

From 2008-2011 Klaus led the European area Commercial Operations of the XIAMETER® business – a web-based business model designed for customers who want efficiency in purchasing high quality products at market-driven prices. Additionally Klaus took on the role of regional president for Western Europe in 2009.

As of September 2011 he assumes the role as regional president Europe, Middle East and Africa (EMEA) which includes CIS.



Education

- Master of Business Administration: University of Mannheim, Germany.
- CPIM: American Production and Inventory Control Society (APICS).

External Representation

Klaus has served on various boards and committees, including vice president of the Chemical Industry Association Board in Hessa. He acts as judge at the trade court of Wiesbaden and is also president of the Economics Association of the University of Applied Sciences at Wiesbaden.

Guiding Principle

In all areas of your work and life, ask yourself: Would I still do what I'm doing if this would become public knowledge tomorrow?

About Dow Corning

Dow Corning (dowcorning.com) provides performance-enhancing solutions to serve the diverse needs of more than 25,000 customers worldwide. A global leader in silicones, silicon-based technology and innovation, Dow Corning offers more than 7,000 products and services via the company's *Dow Corning*® and XIAMETER® brands. Dow Corning is equally owned by The Dow Chemical Company and Corning, Incorporated. More than half of Dow Corning's annual sales are outside the United States. Dow Corning's global operations adhere to the American Chemistry Council's Responsible Care® initiative, a stringent set of standards designed to advance the safe and secure management of chemical products and processes.